

DAHU Monthly

news & updates



July 2021 | Issue 26

Upcoming Events

8/19/21 DAHU Carolyn Goodwin
Legislative Forum
Special Guest - Janet Trautwein!
[Learn More!](#)

8/25/2021 Medicare Agents – Don't Miss
2nd Annual DAHU Medicare Summit
[Learn More!](#)

09/15/2021 Speaker: **Dr. John Goodman**
Topic: What Neither Political Party Understands About Health Care
(and why that can equal bad policies)
[Learn More!](#)

October

We'll be featuring a speaker from the Department of Labor; stay tuned for more!

November

Matt Sarchet of Warner Pacific will be sharing everything you need to know about level-funding so you can confidently move clients from a fully insured platform

Location for Luncheon

Dallas/Addison Marriott Quorum by the Galleria
14901 Dallas Parkway, Dallas, Texas
75254



[Register now!](#)



Fear Of Missing Out Message from the President By Jennifer Stanley

True Confession: I've started and restarted this message countless times over the past week. Every draft focused on some different slant on "fear of missing out." I wondered what really causes FOMO. A great party? A funny story? Being in "the know"? Being in the "in" crowd? Catching up with an old friend? Meeting your next best friend? Shaking hands with an acquaintance-turned-prospect, - client, or - partner? The cake? All I know is I don't experience FOMO if I don't know that I'm missing something.

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Medicare Minute By Tamela Southan

What's all the buzz about? Medicare's AEP – Annual Enrollment Period is just like group health plan open enroll except "ALL" Medicare enrolled members explore their choices for the new year. The enrollment period runs full course from 10/15 – 12/7 with benefits beginning 1/1 annually. With less than 65+ days, Medicare's AEP is not just for those 65+, it's for all Medicare-



Letter to the Editor

By Rita Rolf

Last week I received a scathing email from an employee of one of my clients. This was a new employee that had moved to Texas from another state and had signed up for the new benefit program for himself and his family. This is a small group applying for an ACA small group plan. This employer offers various options to their employees, a low deductible plan, midrange deductible, HDHP, and an HMO option. This client has a lot of young, lower-paid employees. The employee was an older gentleman with an older family which included older teenagers.....

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eligible enrolled members with Medicare Part A & Part B benefits. The window to elect and enroll with choices to enhance the basics of original Medicare as private market solutions bridging the gaps of Medicare. **(Agents, it's time to shine!)**

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New Members

Gary Bush
Sean Dee
Amanda Gathman
Ben Goldfarb
Paula Harrington
Shawn Quildon
Mark Robertson
Craig Sobocinski
Astrid Stewart
Kathy Tolle
Dillon Tucker

Compliance Corner

TEXAS HB 4030 MODERNIZES STATE LICENSURE REQUIREMENTS



Texas Department of Insurance (TDI) responded to HB 4030, signed into law this session, with initiatives intended to simplify, streamline, and modernize the licensure statute. They go into effect in September.

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[Webinar Details](#)

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- * Billing Inquiries
- * Renewal Support, including alternate quotes & audits
- * 24-48 hour quote request turnaround time for 1-50 employees
- * Employee Additions/Terminations

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