

NABIP-Dallas Upcoming Event



**Join the top Dallas Health Sales Rockstars!
Come see where the top agents learn from each other.
This is the CE event you have been looking for...**

**From Grassroots to Greatness
Sales Rockstar Summit!
August 21, 2024**

**8:00 AM – 5:00 PM
Vouv Event Center in Dallas
Includes coffee, lunch, happy hour, and 4 hours of CE!**

Join us on August 21, 2024, for The Sales Rockstar Summit: From Grassroots to Greatness - an unmissable event for health insurance and benefits professionals looking to elevate their game. This power-packed conference offers a diverse array of crucial topics, from HIPAA compliance and CRM strategies to the intricacies of Medicare and Social Security.

Our stellar lineup of speakers, including industry experts Jennifer Stanley, Cliff Stubbs, Mike Smith, and "Medicare Wonder Woman" Rebecca Lynn Davis, will equip you with cutting-edge insights and practical skills. Whether you're seeking to enhance your understanding of regulatory landscapes, master grassroots marketing techniques, or navigate the complexities of retirement planning for your clients, this summit has it all. Don't miss this opportunity to transform your approach, expand your knowledge, and network with fellow professionals who are committed to excellence in the ever-evolving world of insurance and benefits.

Register now to secure your spot at this career-defining event!

Speaker Lineup:

- Jennifer Stanley – HIPAA Privacy & Security (CE #140213)
- Cliff Stubbs – CRM – Making Our Own Change (CE 32408)
- Luncheon Session Panel – Navigating the Health Insurance Landscape (CE #140296)
- Mike Smith – The Eclipse of Medicare and Social Security (CE #32637)
- Rebecca Lynn Davis – Grassroots Marketing

NABIP-Dallas Upcoming Event

Sales Rockstar Summit

Thank you to our Sponsors!

Happy Hour Sponsor



Coffee Sponsor



Supporting Sponsors



NABIP-Dallas 2024-2025 Board of Directors

President: Jennifer Stanley
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Past President: Taylor Kirkhart
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Executive Assistant: Patricia Pattison

Interested in giving back to the association and joining our team? We have multiple open board positions and volunteer opportunities, such as: Vice President (requires two years of service on a NABIP Board or similar association, such as NAIFA), Membership Chair, Retention Chair, Sponsorship Chair, Awards Chair, as well as opportunities to assist us with special projects, events, and charity initiatives. Board meetings are held on the 1st Friday of every month.

For more information, please contact us at dahu.org@gmail.com

Highlights from the NABIP-Dallas July Meeting



Emma Fox, CEO of E Powered Companies, and Tiffany Ryder, Founding Partner of Direct Care Connect, taught a 1-hour CE course titled “The Dynamic Duo of Self-Funding” (CE #140063) on July 17 at Vouv Event Center. The event was sponsored by Oxbridge Health and Medify.

Shirley Hutzler Legislative Excellence Award



We are currently accepting nominations for the **Shirley Hutzler Legislative Excellence Award**.

The basis of NABIP-TX’s legislative groundwork was created by Shirley Hutzler in her years of dedicated service to our industry and our association. She became involved in legislative affairs in 1991 while serving as NABIP-TX 1st Vice President. Her legislative involvement has included acting as volunteer liaison to the Texas Legislature and the TDI, serving on panels, testifying before committees and making presentations to NABIP-TX chapters across the state.

Submit completed applications to NABIP-TX admin@nabip-tx.org. The deadline for nominations is **December 15, 2024**.

Click [here](#) to download the application.

Become a Monthly NABIP-TX PAC Contributor!



DONATE TO TAHUPAC

TAHUPAC formed to support candidates and members of the Texas Legislature who have philosophies that reflect common sense and an overall understanding of the dynamics of health insurance along with recognizing how NABIP-TX is working to bring more Texans more affordable health insurance plans.

Donate now using the QR code below!



NABIP New Member Orientation



New Member Orientation

Fourth Thursday Each Month
9am (PST) 11am (CST) 12pm (EST)

Are You a New Member? Come Check it Out!

Please join the ***Triple Titans***, National Membership Chair, Leslie Shelton, Vice-Chair Charlene Hogeland, and Membership Manager, Val Cramer in our monthly New Member Orientations.

Our mission is to welcome and introduce new Members to the overall NABIP experience by setting them on the path to NABIP success. We strive to provide the latest and greatest insight on Membership by helping Members learn how to:

- *Navigate the NABIP Website*
- *Enhance Your Professional Development*
- *Find an Agent or Chapter*
- *Use Your Voice for Legislative Concerns*
- *Find a Mentor*
- *Earn Accreditations*
- *Meet Like-Minded Members*
- *Make Great Connections in Our Industry*
- *Join a Committee*
- *...and MORE!*

Click [HERE](#) for Zoom Meetings!
Meeting ID: 82634203381 | Passcode: Membership



FOR IMMEDIATE RELEASE: July 26, 2024

NABIP Responds to Proposed Insurance Fraud Accountability Act

Washington, D.C. – The National Association of Benefits and Insurance Professionals (NABIP) CEO Jessica Brooks-Woods issued the following statement today on the proposed Insurance Fraud Accountability Act, introduced by Senate Finance Committee Chair Ron Wyden and five other senators:

This bill aims to address criminal activity in the federally facilitated ACA Marketplace and strengthen consumer protections.

"Since this issue was initially raised, NABIP has demonstrated its commitment to collaborating with all stakeholders, including legislators and regulators, to resolve these concerns and ensure a fair, secure Marketplace that benefits everyone, particularly healthcare consumers.

"NABIP is dedicated to upholding and enhancing consumer protections. The negative portrayal of the entire profession is both unfair and misleading, as the exposure of fraudulent enrollments was due to vulnerabilities in the Federal Marketplace. To date, we have not received any updates regarding law enforcement action against this sophisticated criminal activity, which harmed both healthcare consumers and the agents who enrolled them.

"NABIP agents and brokers are dedicated to helping healthcare consumers access affordable insurance while adhering to extensive government regulations. Our members work tirelessly to uphold the highest standards of ethics and professionalism. It is imperative that this bill targets fraud while clearly distinguishing between NABIP members and others who faithfully serve healthcare consumers every day and the bad actors undermining the system.

"In light of these ongoing challenges, NABIP reinforces its commitment to our Healthcare Bill of Rights which reflects our broader mission to promote a healthcare system that prioritizes affordability, accessibility, quality, equity, and dignity for every individual."

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NABIP is the preeminent organization for health insurance and employee benefits professionals, working diligently to ensure all Americans have access to high-quality, affordable healthcare and related benefits. NABIP represents and provides professional development opportunities for more than 100,000 licensed health insurance agents, brokers, general agents, consultants, and benefit professionals through more than 200 chapters across America.



Please join us on August 27, 1 pm – 3 pm (ET) for [NABIP's LIVE Virtual Leadership Training](#).

This program is a great way to learn about NABIP and your leadership role. The training supports chapter leaders but will be interesting for anyone interested in NABIP and its leadership opportunities. You will learn about NABIP, who we are and where we come, the important role of bylaws and P&Ps, followed by individual breakout rooms focusing on the following leadership roles:

- President/President-Elect
- Legislative
- PAC
- Membership
- Media/Communications
- Professional Development
- Treasurer
- Secretary
- DEI&B
- Awards
- LPRT

NABIP-Dallas Member Resources

- ❖ NABIP-Dallas meets the 3rd Wednesday of the month (with the exception of December) at Vouv Event Center (4445 Sigma Road, Dallas, TX 75244).
- ❖ Mark your calendars for December 3rd! NABIP-Dallas will host a Christmas party and awards show. More information to come.
- ❖ New NABIP-Dallas members can register for their first lunch meeting at no cost. Email dahu.org@gmail.com to confirm your registration.
- ❖ NABIP-Dallas has many great sponsorships opportunities available, including Annual and Monthly Sponsorships, Luncheon and Newsletter Sponsorships, as well as Gold and Bronze Sponsorship. More information is available on our [website](#).