

NABIP-Dallas Upcoming Event



NABIP-Dallas March Meeting

Wednesday, March 20
Vouv Event Center in Dallas
9:30 AM – 1:00 PM

Earn your 3 hours of ethics credits!
(CE #131702)

Presented by: Rusty Rice
Former NABIP President

We are thrilled to invite you to an educational opportunity that aligns with our ongoing mission to enhance professional development and ensure compliance with the Texas Department of Insurance. Join us for an engaging and informative Ethics class presented by Rusty Rice, a distinguished former NABIP President, renowned for his expertise and contributions to our field.

Topics to be discussed:

- Whatever Happened to Business Ethics?
- Perception of Insurance
- Selling to the Needs of the Client
- HIPAA Law
- Is 'Service' an Ethical Issue?
- Speaking Your Client's Language
- Prohibited Practices
- The Agent's Role and Responsibility to Support the Uninsured
- Knowing the Laws
- NABIP Resources
- Being Fair to Competitors

We look forward to seeing you at Vouv!

NABIP-TX Conference 2024

**LAUGH, LEARN
LEAD**

Westin Irving
Convention Center
at Las Colinas, Irving, TX

April 15-16, 2024

Click [here](#) for the agenda and registration details!

Become a Monthly TAHUPAC Contributor!

DONATE TO TAHUPAC

TAHUPAC formed to support candidates and members of the Texas Legislature who have philosophies that reflect common sense and an overall understanding of the dynamics of health insurance along with recognizing how NABIP-TX is working to bring more Texans more affordable health insurance plans.

Donate now using the QR code below!

The Texas Association of Health Underwriters recognized more than a decade ago the need to become more involved in “politics” and formed NABIP TX PAC to support candidates and members of the Texas Legislature who have philosophies that reflect common sense and an overall understanding of the dynamics of health insurance along with recognizing how NABIP TX PAC is working to bring more Texans more affordable health insurance plans.

NABIP-Dallas Members Attended Capitol Conference



Members of the NABIP-Dallas chapter had the pleasure of attending the 2024 Capitol Conference in Washington, D.C.

From the Leadership Forum to meeting with legislators on Capitol Hill, hundreds of members came together to collaborate, learn, and advocate for the healthcare of Americans!

Texas Primary Elections Webinar



If you missed NABIP-TX lobbyists Shannon and Mike Meroney's sneak peek preview webinar of the Texas Primary Elections held on February 19, click below to watch the recording:

Click [here](#) to view the recording (passcode: 3x@^13sR)



Fast Facts

- A federal judge in Texas dismissed a lawsuit spearheaded by PhRMA that challenged the legality of Medicare price negotiations outlined in the Inflation Reduction Act.
- **Monday February 19** is the last day to [register](#) in advance for Capitol Conference! You may still [register](#) in-person on Sunday, February 25, or Monday, February 26, but if you want to [register online](#) you must do so prior to Monday!
- The 2024 [talking points](#) for NABIP members focus on several key areas: advocating for relief from burdensome ACA reporting requirements, supporting the preservation of ERISA, promoting site-neutral payment reforms to reduce healthcare costs, advocating for the permanent expansion of telehealth flexibilities, opposing restrictions on seniors' access to agents and brokers, and opposing proposed changes to the Medicare agent and FMO compensation model.
- It is the responsibility of each chapter's delegation to make their own appointments for Congressional lobbying visits during Capitol Conference. NABIP recommends that one member of each chapter's Capitol Conference delegation be assigned responsibility for coordinating all of the delegation's appointments. Once you've scheduled your meeting, please log your appointment [HERE](#).
- In this week's State Spotlight: As state legislatures continue to meet, a concerning trend of states introducing bills aimed at PBMs that establish a professional dispensing fee, typically between \$10 and \$15, have been showing up in states across the country. Unfortunately, these bills can lead to substantial increases in Rx costs.
- The National Association of Chronic Disease Directors (NACDD) and the CDC proudly present [Healm](#), an innovative platform under the National Diabetes Prevention Program, designed to revolutionize workplace wellness. Healm is interested in working with brokers and consultants to spread the word about the program. Do you have a minute to take a brief survey? [Click here](#).



Join us for our upcoming webinar:

Scalable and Streamlined HR Strategies

Wednesday, February 21

1:00 p.m. ET

Companies that treat their employees better, perform better. No matter their role, employees need to have a sense of meaning in their work. Understand what motivates your people and drives them to perform. People are looking for more than a paycheck – learn how to help them connect with your organization and how you can help them feel a stronger sense of purpose so they know how they fit into your organization. You'll also pick up several tips about offering benefits that go beyond pay and ways to invest in your workers to make them feel empowered and valued.

Join us on Wednesday, February 21, at 1 p.m. ET, to learn more about how you can build the kind of workplace environment that draws top performers to join your team—and stay—to deliver strong results for your business.



Sarah Scott, Lead Organizational Development Consultant



Kristin Russum, Director of Organizational Development

Register [here!](#)

NABIP Member Resources

- ❖ NABIP-Dallas meets every 3rd Wednesday of the month (with the exception of December) at Vouu Event Center (4445 Sigma Road, Dallas, TX 75244).
- ❖ New NABIP-Dallas members can register for their first lunch meeting at no cost. Email dahu.org@gmail.com to confirm your registration.
- ❖ [Lone Star \(Virtual\) Chapter](#) frequently offers online CE webinars at no cost for NABIP-Texas members.